

"The shortest path to improved marketing effectiveness, improved lead volume, increased conversion rate and low attrition is via marketing and sales data management." - Glenn Coward / Founder CS

#### **Better Segments - Better** Campaigns

Put it Forward® is the solution that Oracle Marketing Cloud users look for help developing effective social integration. This lets a user deepen the customer conversation and sharpen targeted marketing by taking the social conversation into other applications.

Common Scenarios:

• Bring the social conversation into marketing automation applications and

CRM

 Push a marketing automation landing to Oracle SRM®

• Direct social messages from Oracle SRM® based on events in other applications

• Link audiences, regions and communities directly with solutions for finance, CRM and service.

•Enhance forecasting models and reporting with deeper views of your lead universe

 Create a 360 degree view of customer and expand the customer value definition

 Data analysis to determine effective sales behaviors and close rates driven by marketing events

• Create exposure across the customer lifecycle not just funnel development

Data Quality

Business Rules Data Scrub Deduplication Master Data

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Data S

Integrated Marketing Data

Solutions

Eloqua Salesforce ales . Ietsuite

Governance

Capabilities

True Cloud On Demand No Code

Auto-Stewardship Standards Location Intelligence



### **Oracle SRM® Integration Simplified**

Put it Forward® enables the rapid connection and collaboration of business systems through on demand technology.

Designed for the marketing analyst, evangelist or operations specialist, Put it Forward's® "No Code" graphical experience accelerates and simplifies the ability to work with data.

Extend beyond connecting into operations governance, data quality and customer life cycle management. All within the same application.

Pre-Built Connections from Put it Forward® enable Oracle Marketing Cloud users to rapidly connect to other systems such as Twitter®, Intercom.io®, SAP®, Microsoft Dynamics®, Netsuite® and many more. Helping improve operations, increase data quality and minimize IT costs while enabling their goal of having a deeper more meaningful customer experience.

## Get Started Today

www.putitforward.com/omc

No download or Installation Software

TIT

www.putitforward.com / info@putitforward.com San Francisco

Put it Forward nstant Data





# Point, Click, Get Your Oracle SRM® Data everywhere

Shortcuts to working with your data: if you want to do a data load, synchronize across systems, export, add data quality checks or activity govern your data there are three easy steps to start with.

ORACL

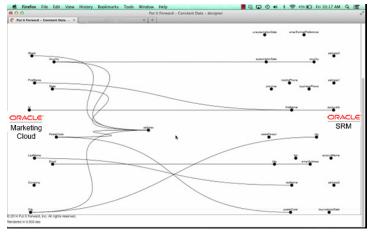
SRM

1. **Point the pre-built connectors** from Put it Forward® or use your own connector to automatically integrate the source and destination.

2. Click on the data services or add any business rules,

transformations to the integration.

3. Get the data flowing between the source and destination by selecting the integration interval and activating it.



### **Tech Specs**

**Operating Systems:** Put it Forward® is cloud based and is independent of operating systems.

**App Server:** Put it Forward® is cloud based and does not require an app server to run

**Dev Tools:** Put it Forward® has a rich integrated cloud based development environment which does not require installation. **Transports:** HTTP/S, Web Services (SOAP, REST), ODBC, JDBC, FTP, SFTP, SS, File Sharing, Email (SMTP/POP3), Message based, Amazon SQS, JMS, MQ, WSDL ... and more.

Data Formats: XML, HTML/XHTML, JSON, CSV, EDI, text (flat and hierarchical), Unstructured (PDF, Spreadsheets)

### **Key Deployment Benefits**

• Built for the cloud - Put it Forward® is a purpose built pure cloud based data service tool. No open source, no fat clients, no legacy

- Pure cloud based on premise to cloud integration with no installation for you to deploy and manage
- Best Price On demand per connection pricing and low maintenance costs
- Complete suite of out of the box connectors plus data services
- Superior support model dedicated resources for each of our customers

### **Tech Features**

• Multi-frequency Integration: real time, just in time or in batch cycles

• Great for data loading and long running processes like customer research to inquiry

- Integrated data quality and management
- **Stay synchronized** with other organization units, legacy systems, other cloud offerings or on-premise applications
- More Connectors to marketing automation, financials or other contacts and order/invoice systems
- Pure cloud based no installation of hardware or software for you to deploy and manage
- On demand per connection pricing and low maintenance costs
- Supported Trials

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Put it Forward